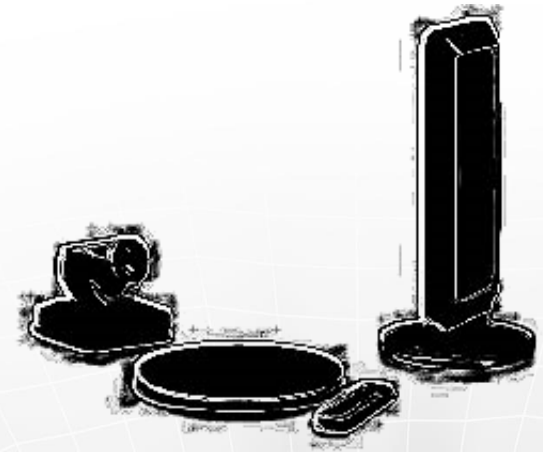
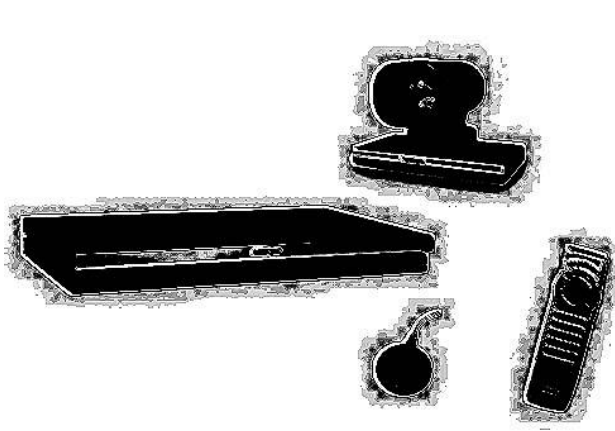


Huawei TE30: Something Different!



-  All-in-1
-  Voice dialing
-  Easy-mount
-  Wireless
-  1080p30 @ 512K

Videoconferencing Today



Opinions from videoconferencing users:

Video is a very productive communication tool, but it is:

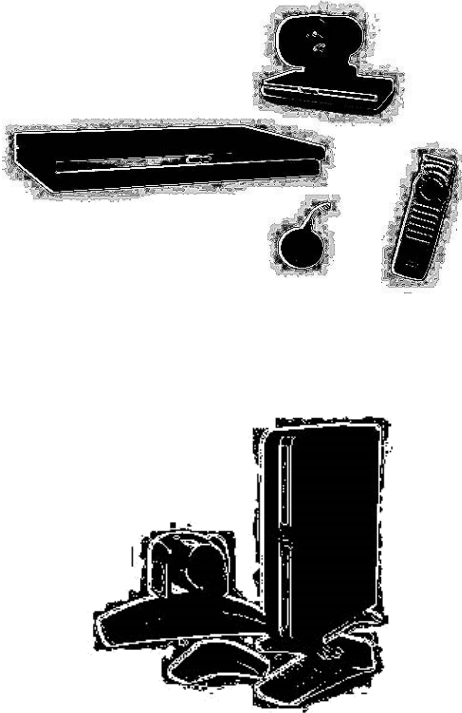
- *Too technical*
- *Difficult to setup*
- *Difficult to use*
- *Difficult to manage*

“A user will only adopt something that is absolutely clinically simple and brings real value.”

Advantage # 1:

The World's First All-in-1 HD Videoconference System

Competitors



Huawei TE30



Huawei TE30 benefits:

- Fully integrated system
- Easy installation
- Single unit

Advantage # 2:

The World's First Voice Dialing Videoconference System

Competitors



Huawei TE30



Huawei TE30 benefits:

- No need for remote
- No need for a dialing device
- Easy & fast dialing

Advantage # 3:

The World's First Wireless Videoconference System

Competitors



Huawei TE30



Huawei TE30 benefits:

- Wireless/cable free
- Real mobility

Advantage # 4:

Very Low Bandwidth Consumption, 1080p30@512K

Competitors



- 1080p30 @ 1M – 1.5M
- 720p30 @ 512K - 768K

Huawei TE30



- 1080p30 @ 512K
- 720p30 @ 384K

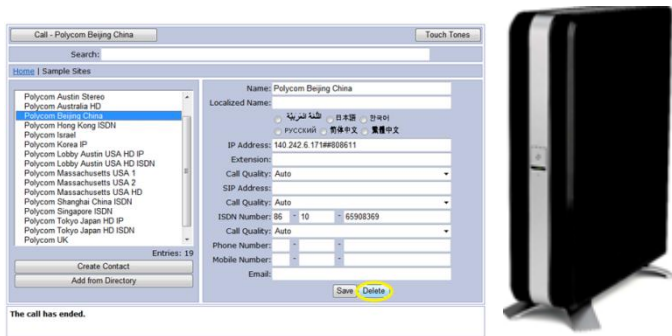
- Technology: VME2.0+H.264HP

Huawei TE30 benefits:

- Up to 50% bandwidth saving
- Lower operation cost
- Possibility of mass deployment

Advantage # 5: Plug & Play, with Easy Management

Competitors



- Complicated installation
- Complicated parameter setup

Huawei TE30



SMC2.0



- Plug & Play
- Configuration via USB key
- Centralized management

Huawei TE30 benefits:

- Configuration free
- Easy management
- Possibility for mass deployment

Huawei TE30: Something Different!



- ✓ The World's First All-in-1 HD Videoconference System
- ✓ The World's First Voice Dialing Videoconference System
- ✓ The World's First Wireless Videoconference System
- ✓ Very Low Bandwidth Consumption, 1080p30@512K
- ✓ Plug & Play, with Easy Management

Huawei TE30 will be general available in December 2012.